JACKSONVILLE DISTRICT COMMAND BRIEFING

LTC Matt Miller
Deputy Commander
Jacksonville District

Kimberly Daniel-Ray
Deputy, Small Business Programs

December 2022

Working Today to Build a Better Tomorrow









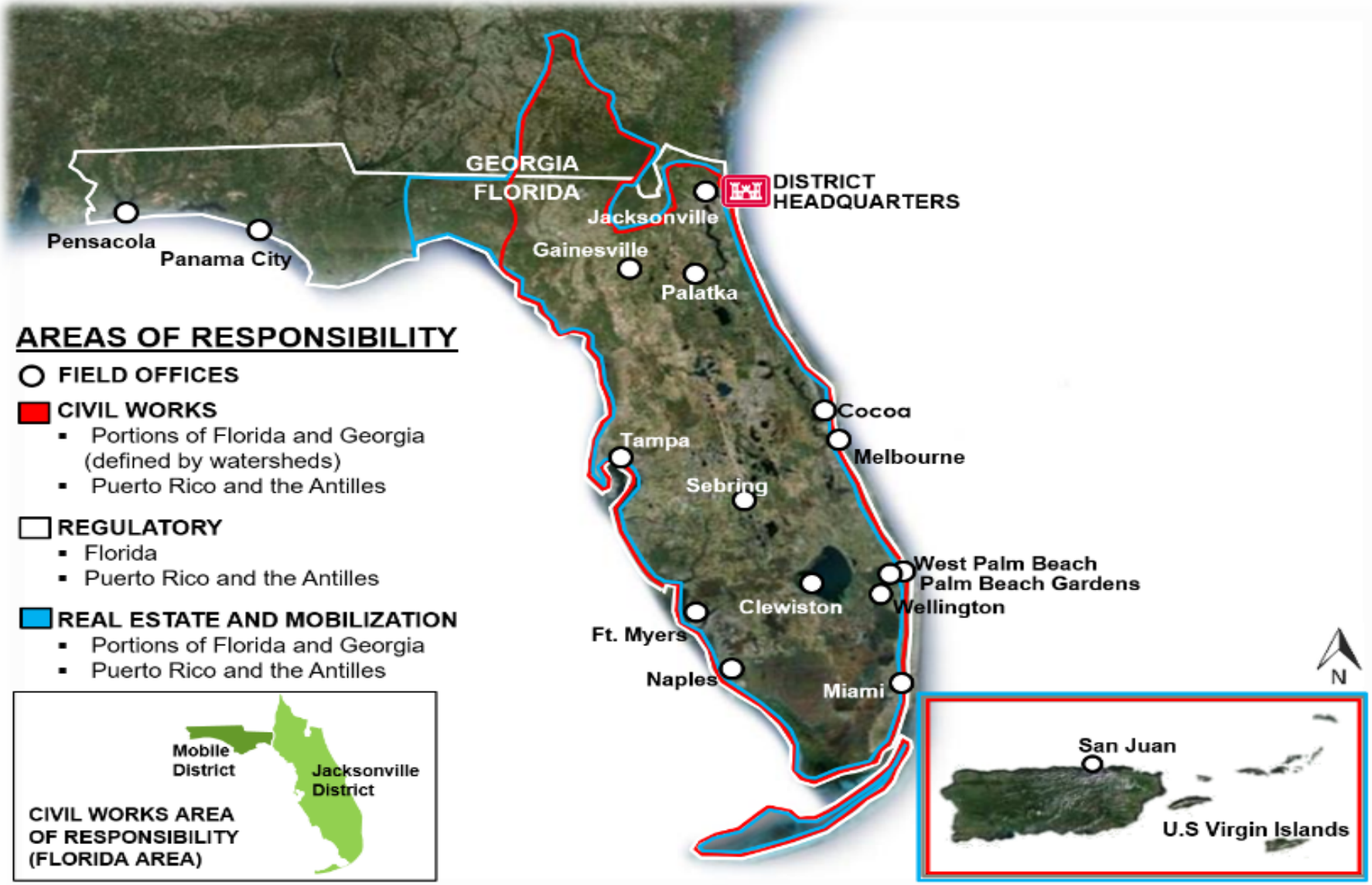
U.S.ARMY

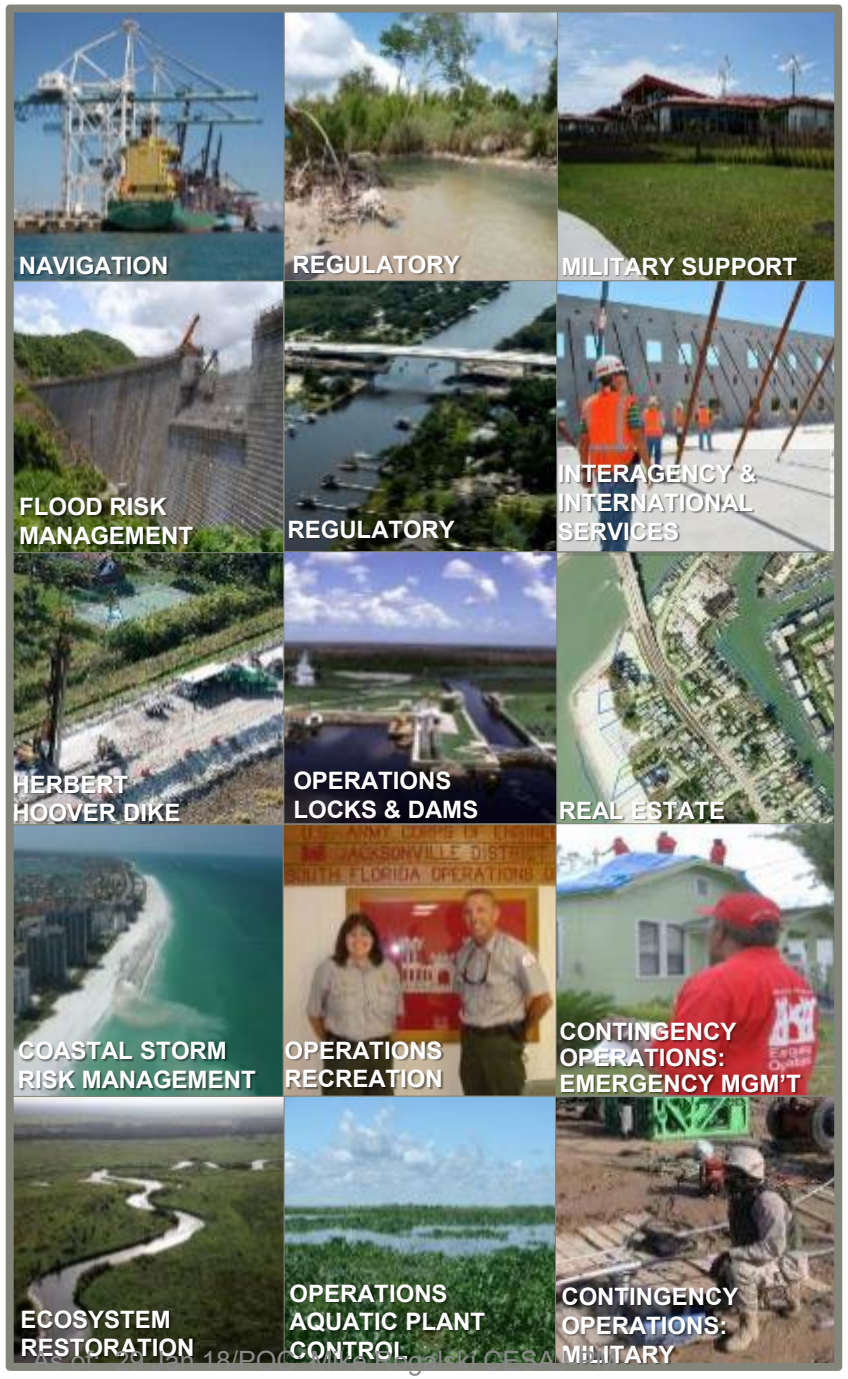
US Army Corps of Engineers®

BRIEFING PURPOSE/AGENDA

- Overview of the Jacksonville District Area of Responsibility
- Jacksonville District Program Areas
- Upcoming Contracting Opportunities
- Provide Small Business Office Information & Resources

JACKSONVILLE DISTRICT OFFICES AND BOUNDARIES



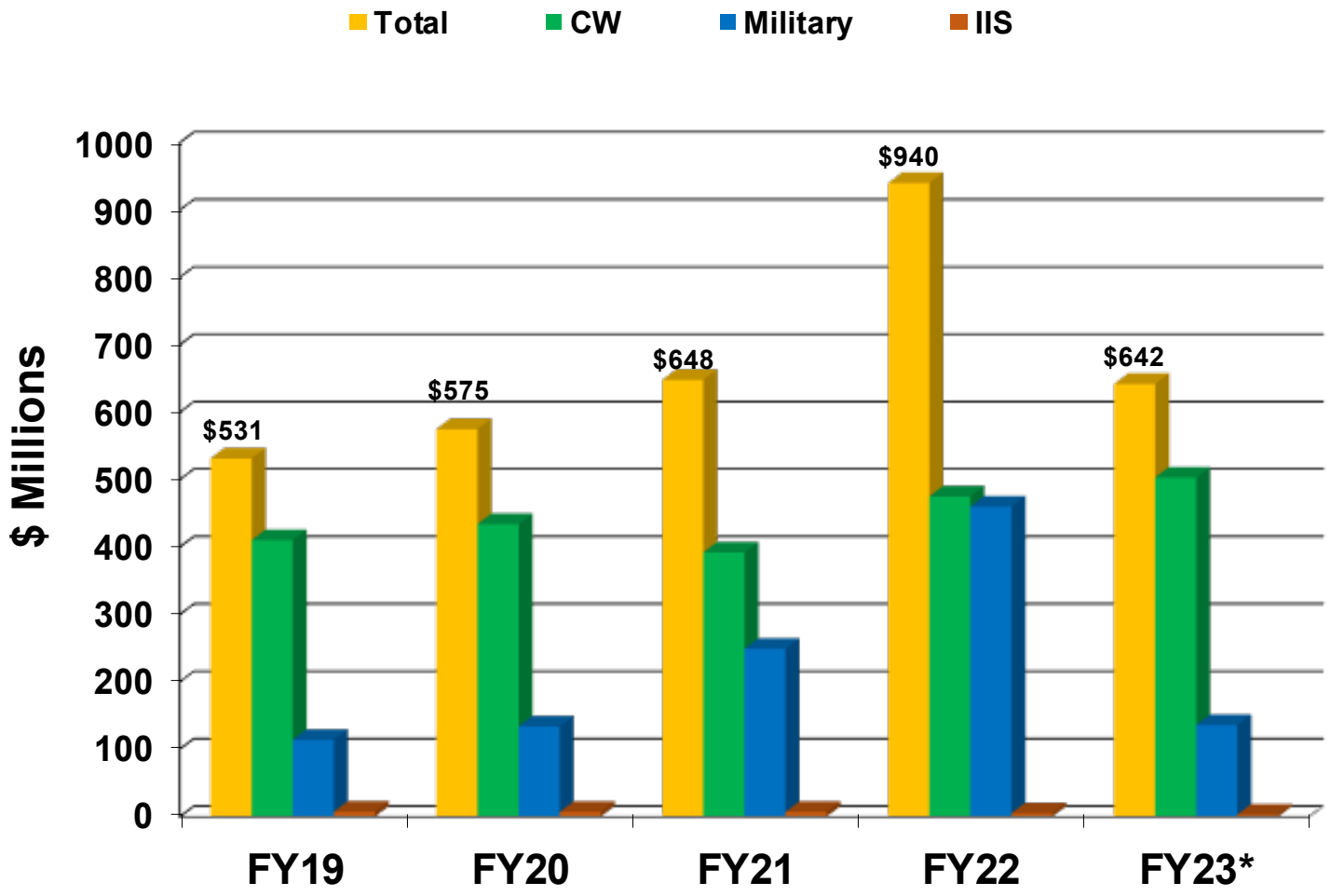


OUR MISSION AREAS

Deliver value to the Nation by anticipating needs & collaboratively engineering solutions that support national security, energize our economy, & increase resiliency.

- **Navigation**
- **Flood/Coastal Storm Risk Management**
- **Ecosystem Restoration**
- **Operations/Recreation**
- **Contingency Operations**
- **Real Estate**
- **Military/Interagency & International Services**
- **Regulatory**

JACKSONVILLE DISTRICT PROGRAMS BY FISCAL YEAR (FY) 2018 - 2022





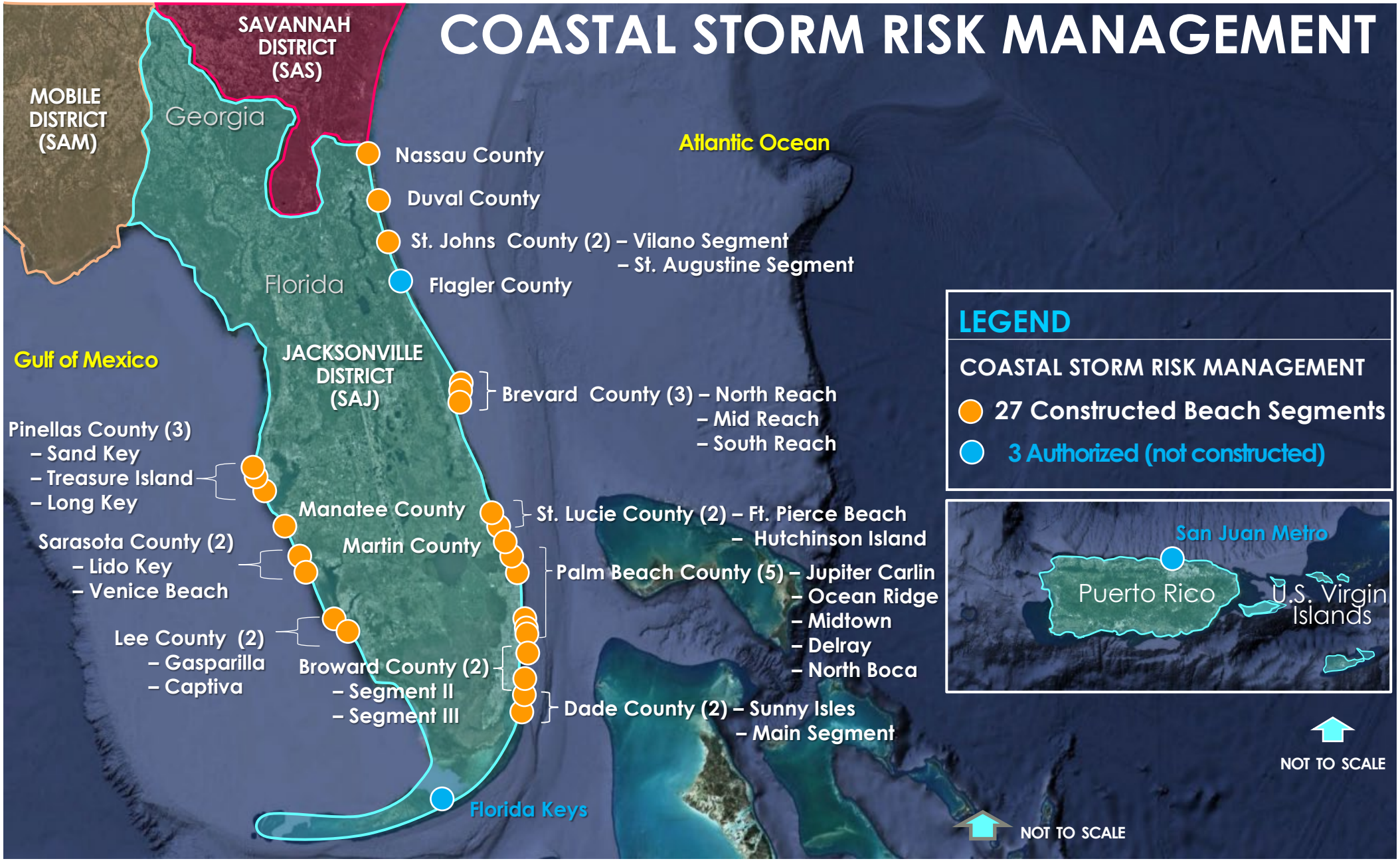




Summary does not include SAJ Regulatory Program
* FY23 PBUD; all other Fiscal Years reflect actual allocations, $ amounts are in millions

Working Today to Build a Better Tomorrow

COASTAL STORM RISK MANAGEMENT



CENTRAL EVERGLADES PLANNING PROJECT

EVERGLADES AGRICULTURAL AREA IMPLEMENTATION PLAN

CEPP-EAA IMPLEMENTATION PLAN	FY21				FY22				FY23				FY24				FY25				FY26				FY27				FY28				FY29				FY30				FY31			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
EAA CONTRACTS																																											
Contract 9B - EAA STA Seepage & I/O Canal	CONSTRUCTION																OTMP																											
Contract 9B - EAA STA	CONSTRUCTION																				OTMP																							
Contract 9C - North New River Canal Conveyance	DESIGN																CONSTRUCTION								OTMP																			
Contract 9C - Miami Canal Conveyance (Phase 1)					DESIGN												CONSTRUCTION				OTMP																							
Contract 9C - Miami Canal Conveyance (Phase 2)									DESIGN								CONSTRUCTION								OTMP																			
Contract 10C - US 27 Bridge & Seepage & I/O Canal Connection													DESIGN								CONSTRUCTION								OTMP													
Contract 10A - EAA Reservoir Seepage & I/O Canal*	DESIGN												CONSTRUCTION								OTMP																					
Contract 11A - EAA Reservoir Embankment Preparation and Seepage Cutoff Wall	DESIGN												CONSTRUCTION																OTMP													
Contract 11B - EAA Reservoir & Appurtenant Structures	DESIGN																CONSTRUCTION																										OTMP	
Contract 11C - Seepage Pump Station (S-626)					DESIGN												CONSTRUCTION																								OTMP			
Contract 12 - EAA Reservoir Pump Station (S-623)	DESIGN																DESIGN				CONSTRUCTION																				OTMP			

- SFWMD work in Red



US Army Corps of Engineers®

EMERGENCY SUPPLEMENTAL BIPARTISAN BUDGET ACT 2018

PUERTO RICO "BIG 3"

Rio Grande de Arecibo, Rio de La Plata, and Rio Puerto Nuevo

PROJECT FEATURES

~30 miles (48,800 meters) new or improved channels

~11 miles (17,900 meters) new levees or floodwalls

26 bridge replacements

SUPPORTS economically disadvantaged communities by reducing flood damages

Total **POPULATION** in project areas as of 2020 census

~610,000

INCREASING RESILIENCY AND REDUCING FLOOD RISK









$2.24B Total **100% FEDERAL FUNDING**

Number of structures the projects **REDUCE RISK** from the Standard Project Flood (1 in 1,000 annual exceedance probability)

> 55,000

MITIGATION
~29 ac mangroves
~54 ac wetlands
~10 ac estuarine lagoon

Incidental **RECREATIONAL** areas, including trails and parks

Average Annual Benefits of **REDUCING FLOOD DAMAGES**

~$110M

EMERGENCY SUPPLEMENTAL PROJECTS IN PUERTO RICO

US Army Corps of Engineers®

CONSTRUCTION/O&M/FCCE

BBA 2018

- A ARECIBO HARBOR* = $1.0M
- B RIO GRANDE DE ARECIBO = $174.1M
- C RIO DE LA PLATA = $485.2M
- D RIO PUERTO NUEVO = $1,585.0M
- E RIO PUERTO NUEVO** = $11.3M
- F LOIZA*** = $5.2M

DRA 2019

- A ARECIBO HARBOR* = $5.0M
- J MAYAGUEZ HARBOR* = $4.7M

- G RIO NIGUA (SALINAS) = $47.8M
- H SALUD CREEK (SAN GERMAN)*** = $2.1M
- I RIO GUANAJIBO (MAYAGUEZ) = $107.1M
- K MAYAGUEZ HARBOR* = $0.9M
- RIO GRANDE DE LOIZA = DEFERRED

*Operations and maintenance (O&M)
**Flood control and coastal emergencies (FCCE)
***Continuing Authorities Program (CAP) Section 14 projects

Total 100% FEDERAL FUNDING from BBA 2018 and DRA 2019

$2.4B

DRSAA (COST SHARED)

- 1 RIO CULEBRINAS = $26.5M
  Investigation funded by BBA 2018 ($0.4M)
- 3 RIO GRANDE DE MANATI (CIALES) = $14.8M
  Investigation funded by BBA 2018 ($1.2M)

Total FUNDING from DRSAA

$41.3M

INVESTIGATIONS

BBA 2018

- 2 PUERTO RICO CSRM = $6.3M
- 4 RIO GUAYANILLA = $3.0M
- 5 SAN JUAN METRO AREA CSRM = $3.0M
- SOUTH ATLANTIC COASTAL STUDY (PR included in SACS)

Total 100% FEDERAL FUNDING for investigations

$13.9M









= COMPLETED
COMPLETED
= CONSTRUCTION, O&M, OR FCCE
= INVESTIGATIONS

CHIEF'S REPORT

MILITARY/INTERAGENCY & INTERNATIONAL SERVICES

MILITARY SUPPORT



Puerto Rico Army National Guard
Barracks Conceptual Rendering
(Camp Santiago, PR)



U.S. Navy
SB Kings Bay Entrance
Channel Dredging



Army Family Housing
(Ft. Buchanan, PR)

MILITARY ENVIRONMENTAL



Formerly Used Defense Sites (FUDS)
Underwater Assessment (Culebra, PR)
& Fuel Tank Removal (Arecibo, PR)

INTERAGENCY SUPPORT



National Resources
Conservation Service
Easement Program &
Ecosystem Restoration
(Central and Southern FL)



Environmental Protection Agency
Jacksonville Ash Superfund
(Jacksonville, FL)



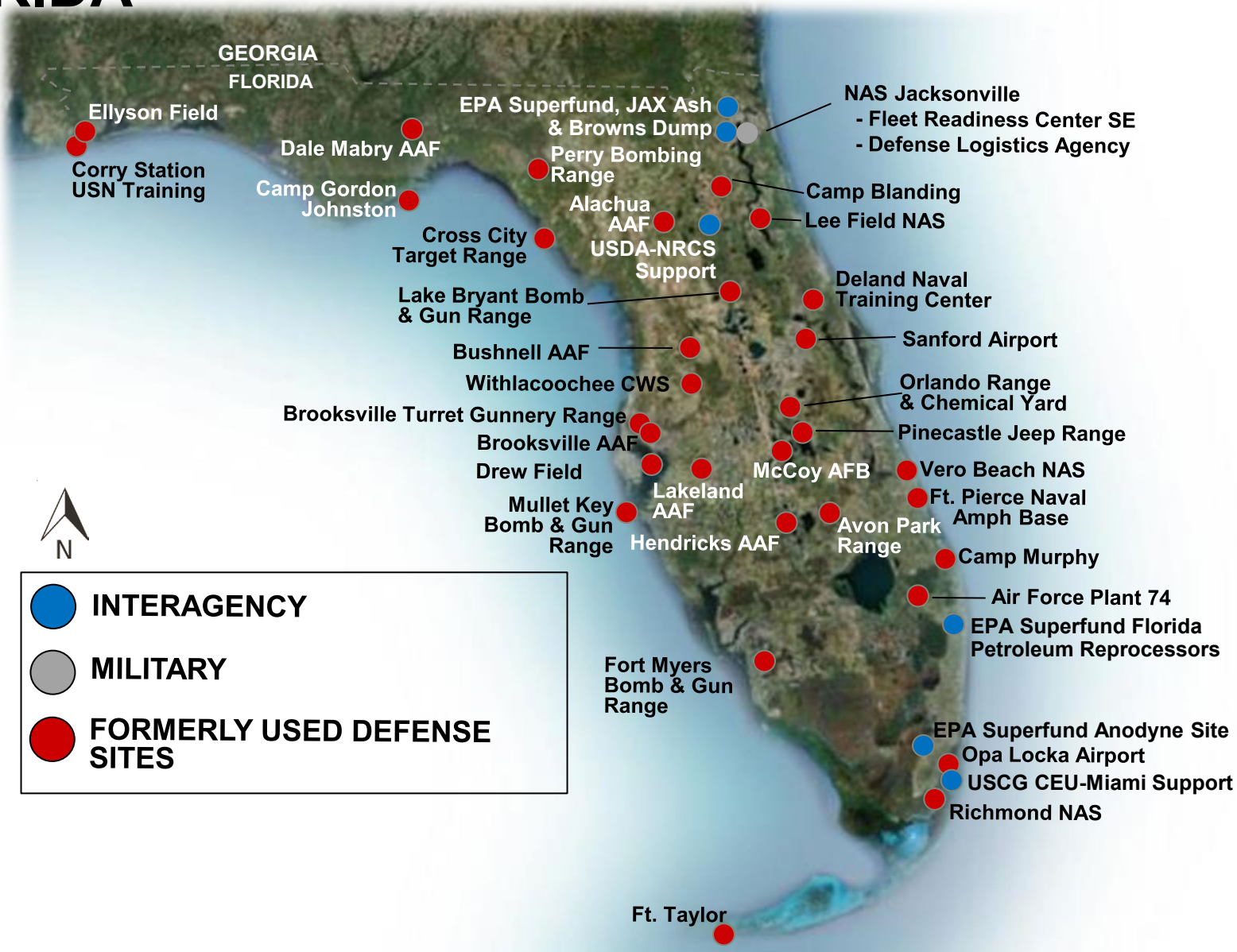
Food & Drug Administration
San Juan Facility Improvements
(San Juan, PR)

INTERNATIONAL SUPPORT



U.S. Northern Command
Port Facility Assessment
(Marsh Harbour, Bahamas)

MILITARY/INTERAGENCY & INTERNATIONAL SERVICES FLORIDA



CONTINGENCY OPERATIONS

USACE CIVIL AUTHORITIES



Public Law 84-99
(Flood Control Act of 1941)

- Disaster Preparation
- Emergency Operations
- Rehabilitation
- Water Assistance
- Advance Measures
- Hazard Mitigation

Civil Works Authorities

- O&M/Navigation
- Reservoir Operations
- Dam / Lock Operations

SUPPORT TO DEPARTMENT OF HOMELAND SECURITY & FEDERAL EMERGENCY MANAGEMENT AGENCY



Stafford Act
(National Response Framework)

Disaster Preparation Coordinating Agency ESF #3

Public Works and Engineering Primary Agency ESF #3 Support Agency ESF #6, ESF #9, ESF #14

SUPPORT TO THE DEPARTMENT OF DEFENSE



Domestic Support to NORTHCOM / ARNORTH

Overseas Operations
Iraq / Afghanistan
Civil - Military Engagement

Field Force Engineering



We're Hiring!

JOIN THE JACKSONVILLE DISTRICT TEAM

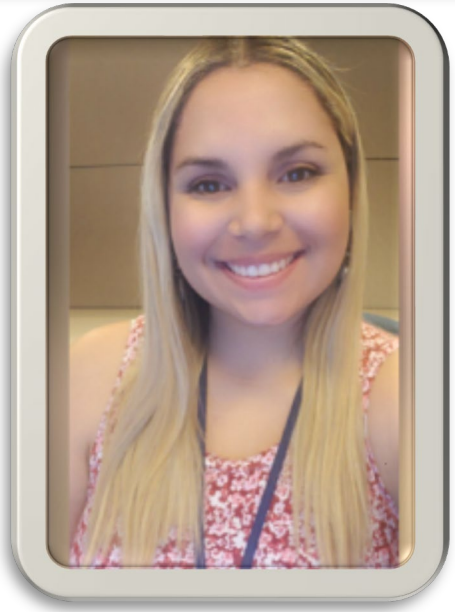
SEEKING TO FILL MULTIPLE POSITIONS!

SUBMIT RESUMES TO
HRJAX@USACE.ARMY.MIL

www.saj.usace.army.mil/NowHiring

JACKSONVILLE DISTRICT OFFICE OF SMALL BUSINESS PROGRAMS





Kimberly S. Daniel-Ray
Deputy, Small Business Programs
USACE, Jacksonville District
Office: 904-232-1150 / Mobile: 904-577-3079
Email: Kimberly.S.Danielray@usace.army.mil

Nicole Batista-Cruz
Small Business Assistant
USACE, Jacksonville District
Office: 904-232-3275
Email: nicole.m.batista-cruz@usace.army.mil

To request a Virtual Capability Brief, email: SAJ-SB@usace.army.mil
* Please included a copy of the Capability Statement with SB Certificates, NAICS Codes, and Past Performances.

JACKSONVILLE DISTRICT
FY22 TOP 10 NAICS CODES

Rank	NAICS	FY22 - NAICS Description	Actions	Dollars	% Dollars
1	**237990**	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	359	$427,809,710	53.24%
2	**236220**	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	15	$312,580,468	38.90%
3	**562910**	REMEDIATION SERVICES	31	$10,862,504	1.35%
4	**541330**	ENGINEERING SERVICES	171	$9,954,980	1.24%
5	**236115**	NEW SINGLE-FAMILY HOUSING CONSTRUCTION (EXCEPT FOR-SALE BUILDERS)	5	$7,777,200	0.97%
6	**541990**	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	13	$7,772,075	0.97%
7	**562111**	SOLID WASTE COLLECTION	2	$5,602,191	0.70%
8	**561210**	FACILITIES SUPPORT SERVICES	20	$4,978,695	0.62%
9	**541620**	ENVIRONMENTAL CONSULTING SERVICES	49	$4,964,754	0.62%
10	**541370**	SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES	154	$4,492,895	0.56%

JACKSONVILLE DISTRICT
FY22 ACCOMPLISHMENTS

Category	FY22 SB Eligible Dollars	Dollars %	Assigned Goal %
Total Obligated SB Eligible	$801,500,847		
Small Business	$706,718,683	26.33%	88.17%
Small Disadvantaged	$674,593,570	12.00%	84.17%
Service-Disabled Veteran-Owned	$374,921	4.09%	0.05%
Woman-Owned	$9,485,332	2.08%	1.18%
HUBZone	$37,581,544	9.00%	4.69%

Green	Within 25% of Goal
Amber	Within 50% of Goal
Red	Below 50% of Goal
Deep Red	Below 75% of Goal

SAME FEDERAL SMALL BUSINESS CONFERENCE (SBC) 2022

- Jacksonville District received an award for the District or Center with the Overall Highest FY21 awards to Small Disadvantaged Business Performance with a total award amount of $674,593,570.00 at 84.71%

- The Jacksonville District was also recognized for executing awards for District or Center executing 50% or more of the contract awards to Small Business in the amount of $706,718,683.00. at 88.17%.



DOING BUSINESS WITH THE CORPS OF ENGINEERS

1. Know the mission and area of responsibility of USACE District.
2. Websites/social media– get smart on: www.beta.SAM.Gov, FPDS-NG, District websites, USASpending.gov
3. Take advantage of industry days, site visits and pre-proposals (free marketing).
4. Relationships – focus on relationships with the right people.
5. Familiarize yourself with DoD contracting regulations and procedures.
6. Consider Subcontracting opportunities.
7. Follow the money.
8. READ! READ! READ!

SAJ SMALL BUSINESS WEBSITE



https://www.saj.usace.army.mil/SmallBusiness/

Click Here for Contract Forecasts

Project Name	Project Location	Procurement Description	Planned Acquisition Approach	Anticipated Advertisement Type	Anticipated Advertisement Date	Bid Opening/RFP Receipt	Anticipated Contract Award
NAVY: KINGS BAY ENTRANCE CHANNEL FY23 MAINTENANCE DREDGING	Camden County, GA/ Nassau County, FL	Project work consists of maintenance dredging Naval Submarine Base Kings Bay-Entrance Channel, Cut-1N through Range E49, 45 and 44-Foot Project, Camden County, Georgia & Nassau County, FL. Dredged material will be placed in the Fernandina ODMDS, Nearshore, Fort Clinch or Fernandina Beach	IFB	Sealed Bid	13 Jul 23	12 Aug 23	15 Sep 23
JACKSONVILLE HARBOR OPERATION & MAINTENANCE – FY23 CONTRACT #2 (BAR CUT 3 – LOWER TERMINAL CHANNEL) (IIJA)	Jacksonville Harbor, Duval County, FL	Annual maintenance dredging of completed 47' deepened sections of existing 40' channel. Total length of authorized federal channel is 20 miles.	Unrestricted	IFB	7 Jul 23	22 Aug 23	22 Sep 23

HURRICANE RESPONSE OPPORTUNITIES

Contract	District	Last Date to Order	Requirement Description	Total Value	Size	UEI	Website	Phone Number	POC
W911WN19D3006	Pittsburgh	30-Jun-23	Emergency Power - Quadrant I	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W911WN19D3007	Pittsburgh	30-Jun-23	Emergency Power - Quadrant II	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W911WN19D3008	Pittsburgh	30-Jun-23	Emergency Power - Quadrant III	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W911WN19D3009	Pittsburgh	30-Jun-23	Emergency Power - Quadrant IV	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W9128F20D0035	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	PJKBH2CKRAQ4	Blue Tarpon	(251) 424-2858	S. Cody
W9128F20D0037	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	JTJZBGCJNSK9	Hughes	(334) 795-8100	S. Hughes
W9128F20D0034	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	NGR6CYCE3QC3	Swan	(603) 371-2261	M. Fallon
W9128F20D0036	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	L7CLJF2SM8C2	Venegas	(787) 383-2000	E. Venegas
W9128F21D0036	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Large	CBUJM4NJVJR6	Ceres Envrnmtl	(800) 218-4424	Subcontracting Site
W9128F21D0045	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	NG5WN4P7J6T3	Pwr & Instrmtn	(787) 453-0767	A. Moreno-Crespo
W9128F21D0043	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	LZQBKXG9JKD3	S&M & Assoc	(678) 938-7175	D. Miles
W9128F21D0044	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	LL4QWWJLVMX3	Thomco Entrprs	(850) 244-0811	F. Thomas
W9128F21D0046	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	GA2DPN5PSSP9	Yerkes South	(850) 424-6069	C. Yerkes
W9128F21D0052	Omaha	31-May-28	Temp Roofing - Eastern Puerto Rico	$45,000,000.00	Large	CBUJM4NJVJR6	Ceres Envrnmtl	(800) 218-4424	Subcontracting Site
W9128F20D0043	Omaha	31-May-27	Temp Roofing - Gulf Coast	$45,000,000.00	Large	DLG9X3LBX6M6	Barlovento	(334) 983-9979	Subcontracting Site
W9128F20D0038	Omaha	31-May-27	Temp Roofing - Hawaii	$45,000,000.00	Small	KKCNK8P547M9	Crown Arch Metal	(504) 464-4644	R. Palmer
W9128F21D0061	Omaha	31-May-28	Temp Roofing - Hawaii. Options: Kauai & Oahu	$45,000,000.00	Large	F1PMZXNJ7NM5	SLSCO	(713) 880-9888	W. Sullivan
W9128F21D0062	Omaha	31-May-28	Temp Roofing - Hawaii. Options: Maui & Hawaii	$45,000,000.00	Large	CBUJM4NJVJR6	Ceres Envrnmtl	(800) 218-4424	Subcontracting Site
W9128F20D0033	Omaha	31-May-27	Temp Roofing - Puerto Rico	$45,000,000.00	Small	NG5WN4P7J6T3	Pwr & Instrmtn	(787) 453-0767	A. Moreno-Crespo
W9128F20D0032	Omaha	31-May-27	Temp Roofing - Puerto Rico	$45,000,000.00	Small	PVH6MCRLZFH3	Venegas JV	(787) 848-4848	E. Venegas
W9128F20D0044	Omaha	31-May-27	Temp Roofing - U.S. Virgin Islands	$45,000,000.00	Small	NG5WN4P7J6T3	Pwr & Instrmtn	(787) 453-0767	A. Moreno-Crespo
W9128F21D0042	Omaha	31-May-28	Temp Roofing - U.S. Virgin Islands. Option: VGB	$45,000,000.00	Small	NGR6CYCE3QC3	Swan	(603) 371-2261	M. Fallon
W9128F21D0053	Omaha	31-May-28	Temp Roofing - Western Puerto Rico	$45,000,000.00	Large	UPS6RUFSZ5N7	Dynamic	(225) 485-7205	Subcontracting Site
W912EK22D0006	Rock	9-Nov-26	Debris Removal - LRD	$250,000,000.00	Large	KLQXF6DU7EZ6	DRC Emergency Services,	(504) 482-2848	Kristy Fuentes, kfuentes@drcusa.com
W912EK22D0001	Rock Island	9-Nov-26	Debris Removal - MVD	$250,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow@ashbritt.com
W912EK22D0007	Rock Island	9-Nov-26	Debris Removal - NAD	$500,000,000.00	Large	(650) 347-1555	ECC Constructors, LLC	LJPLMV3GCYE7	Keith K. Owenby, kowenby@ecc.net
W912EK22D0008	Rock Island	9-Nov-26	Debris Removal - NWD	$250,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow@ashbritt.com
W912EK22D0004	Rock Island	9-Nov-26	Debris Removal - POD	$500,000,000.00	Large	(650) 347-1555	ECC Constructors, LLC	LJPLMV3GCYE7	Keith K. Owenby, kowenby@ecc.net
W921EK22D0002	Rock Island	9-Nov-26	Debris Removal - SAD	$500,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow@ashbritt.com
W912EK22D0003	Rock Island	9-Nov-26	Debris Removal - SWD	$500,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow@ashbritt.com

FY23+ AE TASK ORDERS

Project Name	Anticipated Award Date
EDC Support Services for RPN CNT 2 - Roosevelt Ave Bridge - Sole Source Contract	May 2023
EDC Support Services for RPN CNT 3 - 2D/2E Main Channel Design – Sole Source Contract	July 2023
NPS: Stabilization of Cliff at San Fernando (SAJU) – Sole Source Contract	November 2022
RPN CTN 4 MOT & RPN CTN 5B MOT	November 2022
EDC Support Services for RPN CNT 1	May 2023
C23-C24 South Reservoir SAR (Design)	November 2022
LMM Park Material Management Area and RPN CNT 4 Pedestrian/Service Bridge	March 2023
RPN Bechara Material Management Area - Design Task Order	May 2023
RPN Bechara Material Management Area - Geotech Investigation	January 2023
EDC Support Services - C-11 BCWPA, Florida	June 2024
PRARNG FATC Readiness Center - Geotechnical Investigation	July 2023
C23-C24 South Reservoir CFD/Physical Model	February 2023
C23-C24 South Reservoir SAR (construction)	November 2025

"These projections are based on the best information available. They are subject to modification and are in no way binding on the Government."

FY23+ AE BUSINESS OPPORTUNITIES

Opportunity*	Location	District / Center	Release Date (Qtr.)	NAICS	Est Value	SBSA / Unrestricted	Solicitation Type
Design IDIQ	Military	Jacksonville District	1st 2024	541330	$20M	SB/Unrestricted	MATOC
Survey Topo-Only	Antilles	Jacksonville District	1st 2023	541330	$30M	SB/Unrestricted	MATOC
Survey & Mapping	Primarily Florida	Jacksonville District	4th 2023	541330	$30M	SB/Unrestricted	MATOC
Geotech Drilling and Testing	Antilles	Jacksonville District	4th 2024	541330	$10M	SB/Unrestricted	SATOC
Geotech Drilling and Testing	Primarily Florida	Jacksonville District	4th 2024	541330	$10M	SB/Unrestricted	SATOC

"These projections are based on the best information available. They are subject to modification and are in no way binding on the Government. More specific information relating to any individual item or class of items will not be furnished until the proposed acquisition is synopsized through SAM.gov or the solicitation is issued."

PROCUREMENT ASSISTANCE

SBA Resources

- Business Opportunity Specialist
- Procurement Center Representative

Marketing Resources

- Contract Opportunities on SAM.gov
- Contract Data on SAM.gov
- System for Award Management
- Dynamic Small Business Search System
- Subcontracting Networking System (SubNet)

Other Resources

- USASpending
- GSA Subcontracting Directory
- DoD Prime Contracting Directory

FOR MORE INFORMATION

U.S. Army Corps of Engineers | Jacksonville District

http://www.saj.usace.army.mil/

Deputy, Office of Small Business Programs

(904) 232-1150

On Facebook www.facebook.com/JacksonvilleDistrict
On YouTube! www.youtube.com/JaxStrong
On Twitter www.twitter.com/JaxStrong
On Flickr www.flickr.com/photos/jaxstrong

Useful Restoration Sites:
www.evergladesrestoration.gov
www.sfwmd.gov

